

Built to Last Navigating Through Volatility

Helping clients experience a smoother ride over their investment journey may be able to offer two important benefits: the ability to remain committed to their long-term strategy during challenging market environments, and a higher ending value for the portfolio.

Volatility can have a large impact on an investor's portfolio:

- In the example on the right, Portfolios A and B both start with the same hypothetical investment of \$1,000,000.00 and end with an average hypothetical rate of return of 5%.
- Portfolio A experiences less overall volatility while Portfolio B experiences more overall volatility in the form of standard deviation.

After 25 years, the portfolio that experienced less overall volatility, Portfolio A, earned an additional 6.7%—over \$215,000 more than Portfolio B.

At Clark Capital, we strive to build portfolios grounded in three core principles: meaningful diversification, personalized risk management and opportunistic asset allocation.

We believe that this approach to investing can help generate portfolios that stand up to short-term volatility so that clients can remain within their risk comfort zone and confident in their long-term plan.

Contact your Investment Consultant today to learn how Clark Capital can help your clients navigate through volatility.

Annual Returns	Portfolio A	Annual Returns	Portfolio B
	\$1,000,000.00		\$1,000,000.00
9%	\$1,090,000.00	14%	\$1,140,000.00
6%	\$1,155,400.00	9%	\$1,242,600.00
5%	\$1,213,170.00	1%	\$1,255,026.00
-2%	\$1,188,906.60	-5%	\$1,192,274.70
6%	\$1,260,241.00	11%	\$1,323,424.92
7%	\$1,348,457.87	13%	\$1,495,470.16
8%	\$1,456,334.49	-2%	\$1,465,560.75
10%	\$1,601,967.94	14%	\$1,670,739.26
-3%	\$1,553,908.91	-6%	\$1,570,494.90
8%	\$1,678,221.62	12%	\$1,758,954.29
6%	\$1,778,914.92	5%	\$1,846,902.01
5%	\$1,867,860.66	1%	\$1,865,371.03
11%	\$2,073,325.33	15%	\$2,145,176.68
8%	\$2,239,191.36	12%	\$2,402,597.88
-6%	\$2,104,839.88	-18%	\$1,970,130.26
6%	\$2,231,130.27	7%	\$2,108,039.38
10%	\$2,454,243.30	14%	\$2,403,164.89
-2%	\$2,405,158.43	-6%	\$2,258,975.00
6%	\$2,549,467.94	2%	\$2,304,154.50
8%	\$2,753,425.37	15%	\$2,649,777.68
-3%	\$2,670,822.61	-5%	\$2,517,288.79
1%	\$2,697,530.84	-6%	\$2,366,251.46
7%	\$2,886,358.00	10%	\$2,602,876.61
9%	\$3,146,130.22	13%	\$2,941,250.57
5%	\$3,303,436.73	5%	\$3,088,313.10

Result:			
5.00%	Avg. Rate of Return	5.00%	
4.60	Standard Deviation	8.79	
\$3.30M	Ending Value	\$3.08M	

Result: After 25 years, the portfolio that experienced less overall volatility, Portfolio A, earned an additional 6.7%—over \$215,000 more than Portfolio B.

Source: Clark Capital Management Group. For illustrative purposes only. See attached disclosures.



The opinions expressed are those of the Clark Capital Management Group Investment Team. The opinions referenced are as of the date of publication and are subject to change due to changes in the market or economic conditions and may not necessarily come to pass. There is no guarantee of the future performance of any Clark Capital investment portfolio. Material presented has been derived from sources considered to be reliable, but the accuracy and completeness cannot be guaranteed. Nothing herein should be construed as a solicitation, recommendation or an offer to buy, sell or hold any securities, other investments or to adopt any investment strategy or strategies. For educational use only. This information is not intended to serve as investment advice. This material is not intended to be relied upon as a forecast or research.

Clark Capital Management Group, Inc. reserves the right to modify its current investment strategies and techniques based on changing market dynamics or client needs. The opinions expressed are those of Clark Capital Management Group and are subject to change without notice.

This chart looks at the effect volatility can have on a portfolio over a long period of time. Other factors may affect the longevity of assets including asset allocation, taxes and other expenses related to investing. This is a hypothetical illustration used for illustrative purposes only. This illustration does not represent or suggest any particular investment, nor does it reflect any investment fees or other expenses. Neither actual nor hypothetical past performance guarantees future results. No representation is being made that any Clark Capital investment portfolio will achieve results similar to those shown. Clients should not rely solely on this performance or any other performance illustrations when making investment decisions. This is not a recommendation to buy or sell a security or to adopt a particular investment strategy.

Clark Capital Management Group, Inc. is an investment adviser registered with the U.S. Securities and Exchange Commission. Registration does not imply a certain level or skill or training. More information about Clark Capital's advisory services can be found in its Form ADV, which is available upon request.

CCMG-1144