

First Quarter 2014 - Commentary & Perspective

Risk-Based Portfolios

Navigator Fixed Income

For the first quarter of 2014 the Navigator Fixed Income portfolio gained 2.64% compared to a 1.0% gain for the Barclays Capital Intermediate Government and Credit Index. Fixed income enjoyed a stronger start to 2014 than many expected. While fear of rising interest rates in the long-term dominates the thinking of many on Wall Street, in the short run Treasuries enjoyed a strong quarter as interest rates fell. Corporate and higher yielding credits fared the best, and the Fixed Income Core portfolio's focus on credit spread narrowing benefits. In our view, Loomis Sayles Investment Grade Bond Fund is one of the most aggressively oriented investment grade bond funds and has been a favorite of ours for some time. It continues to be a top contributor. Brandywine Global Opportunities Bond bounced back after a rough fourth quarter of 2013. Navigator Duration Neutral Bond and Western Asset Unconstrained Bond were detractors, largely due to their more cautious stance on interest rates. We believe that these funds' longer term caution with regard to interest rates serve our investors well and continue to be willing to wait for that caution to pay off. Higher yielding corporate and international bonds continue to be our most favored segments of the fixed income markets, while Treasuries and longer duration remain least favored.

Navigator Capital Preservation with Sentry

For the first quarter of 2014 the Navigator Capital Preservation with Sentry returned 1.67% compared to a 1.98% return for the Dow Jones Conservative Global Index. The fixed income portion of the portfolio continues to favor high yield bonds in its tactical portion, as their relative strength continues. Within core fixed income, we became slightly more cautious, adding to the BlackRock U.S. Mortgage Portfolio (MSUMX). Overall, however, we continue to prefer credit risk over interest rate risk. Within the alternative sphere, commodities, particularly agriculturals, were strong performers. Managed futures were the largest detractors. In the portfolio's core equity portion, quality and dividend oriented holdings were the strongest performers, while technology-oriented growth holdings lagged.

Looking forward to the remainder of 2014, we expect markets to enjoy an up year, but with much more volatility than in 2013. A few key facts have guided our roadmap for the year. On average, during a mid-term election year equity markets endure a correction of 19%. Also, markets undergo an average correction of 16% within the first six months of a new Fed chair being installed. Janet Yellen has been confirmed and has taken charge of the Fed. As the year progresses, we expect to substantially increase our equity hedge as signs of mar-

ket weakness and a developing decline are confirmed by price action. Recent signs of a market top include: weakening breadth, considerable damage to speculative technology and biotechnology sectors, and increased relative strength by defensive sectors. Currently, our hedging position remains modestly underhedged, but we do expect to increase the protective hedge within the short to intermediate term.

Navigator Conservative Growth with Sentry

For the first quarter of 2014 Navigator Conservative Growth with Sentry returned 1.33% compared to a 2.01% return for the Dow Jones Moderately Conservative Global Index. The fixed income portion of the portfolio continues to favor high yield bonds in its tactical portion, as their relative strength continues. Within core fixed income, we became slightly more cautious, adding to the BlackRock U.S. Mortgage Portfolio (MSUMX). Overall, however, we continue to prefer credit risk over interest rate risk. Within the alternative sphere, commodities, particularly agriculturals, were strong performers. Managed futures were the largest detractors. In the portfolio's tactical ETF portion, our focus remained on growth stocks during much of the quarter. However, during March value stocks began to outperform as technology and biotechnology high fliers were knocked down. We expect our focus to shift towards value and quality holdings as the markets become more cautious.

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Navigator Moderate Growth with Sentry

For the first quarter of 2014 the Navigator Moderate Growth with Sentry returned 0.79% compared to a 1.90% return for the Dow Jones Moderate Global Index. The fixed income portion of the portfolio continues to favor high yield bonds in its tactical portion, as their relative strength continues. Within core fixed income, we became slightly more cautious, adding to the BlackRock U.S. Mortgage Portfolio (MSUMX). Overall, however, we continue to prefer credit risk over

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Navigator Growth

For the first quarter of 2014 the Navigator Growth portfolio returned 1.73% compared to a 1.77% return for the Dow Jones Moderately Aggressive Global Index. The fixed income portion of the portfolio continues to favor high yield bonds in its tactical portion, as their relative strength continues. Within core fixed income, we became slightly more cautious, adding to the BlackRock U.S. Mortgage Portfolio (MSUMX). Overall, however, we continue to prefer credit risk over interest rate risk. Within the alternative sphere, commodities, particularly agricultural, were strong performers. Managed futures were the largest detractors. In the portfolio's tactical ETF portion, our focus remained on growth stocks during much of the quarter. However, during March value stocks began to outperform as technology and biotechnology high fliers were knocked down. We expect our focus to shift towards value and quality holdings as the markets become more cautious. Internationally, our focus remains on Europe, with India being a strong outlier among overall weak emerging markets.

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Navigator Aggressive Growth

For the first quarter of 2014 the Navigator Aggressive Growth portfolio returned 1.41% compared to a 1.74% return for the Dow Jones Aggressive Global Index. Within the alternative sphere, commodities, particularly agricultural, were strong performers. Managed futures were the largest detractors. In the portfolio's tactical ETF portion, our focus remained on growth stocks during much of the quarter. However, during March value stocks began to outperform as technology and biotechnology high fliers were knocked down. We expect our focus to shift towards value and quality holdings as the markets become more cautious. Internationally, our focus remains on Europe, with India being a strong outlier among overall weak emerging markets. We are encouraged by a strengthening in international markets versus the U.S. If this trend holds, we would expect to increase our international equity exposure.

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Strategist Portfolios

Navigator Fixed Income Total Return

For the first quarter of 2014 the Navigator Fixed Income Total Return portfolio returned 2.95% compared to a 2.98% return for the Barclays U.S. Corporate High Yield Index. The Fixed Income Total Return (FITR) portfolio moved to a 100% fully invested position in high yield bonds on July 18, 2013. The FITR portfolio's primary evaluation in deciding which asset class to own involves comparing the relative strength of high yield bonds versus Treasuries. By that measure, high yield bonds remain very strong. From July 18, 2013 until March 31st of this year, high yield bonds as measured by the Barclays High Yield Bond SPDR (JNK) gained 5.55% while the iShares 7-10 Year U.S. Treasury ETF (IEF) gained 0.81%. Throughout the first quarter, our model continued to make new highs and favor high yield bonds. Our forecast for the markets' path this year anticipates a more volatile and turbulent second and third quarters. While we continue to see evidence for that path, the stresses to the credit markets during recent stock market corrections have been minimal to nonexistent. That indicates that stocks are struggling due to overbought and overvalued conditions, and that the underlying economy remains on solid footing. While we are always watchful for credit conditions that might force us to become defensive, we see no evidence of a need to become cautious at this time.

Navigator Global Equity ETF

For the first quarter of 2014 the Navigator Global Equity ETF portfolio returned 1.92% compared to a 1.26% return for the MSCI World Index. The active portion of our portfolios overweighted small caps and growth stocks within U.S. equities. Technology and health care were the most favored sectors. Materials were a new entrant to the portfolio, as their relative strength has been fairly sustained. Within international equity, Europe received a strong overweight, as optimism about a recovery on the continent may have helped markets enjoy a strong second half of 2013. Emerging markets were minimally weighted, as they were the weakest area within equities for most of the quarter. India was an exception among emerging markets, as anticipation of a pro-business government taking office during May elections drove considerable relative strength. Overall, our relative strength models point us towards eq-

uities, but we may be seeing a shift from growth towards value, and a generally defensive orientation beginning to take hold.

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High Dividend Equity Portfolio

One of the highlights of the first quarter was a brief buying opportunity when the S&P 500 Index declined 5.8 % in late January. The market volatility was accompanied by quarterly outperformance of T-bonds, gold, REITs and preferred stocks. The S&P 500 Index recovered to finish the quarter up a choppy 1.81% while the Dow Jones Industrial Average dropped 0.15%. In March there was a decided rotation from lower dividend or non-dividend paying stocks into dividend paying stocks. The transition is not unexpected as the market pauses from a strong 2013 rally and we suspect it is more than likely in the final stage of a bull market. Historically dividend paying stocks are more defensive and can be an attractive alternative during market uncertainty. One popular philosophy describes dividend investors as being "paid to wait" during market changes which may enhance long term total return. As we enter a seasonally weak period from April to October we will seek to continue to take profits in overvalued stocks rotating into undervalued equities with above average dividend yields.

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The Dow Jones Industrial Average is a stock market index that shows how 30 large publicly owned companies based in the U.S. have traded during a standard trading session in the stock market.

The MSCI EAFE Index is a free float-adjusted market capitalization index that is designed to measure the equity market performers of developed markets outside the U.S. and Canada.

The MSCI Emerging Markets Index is a freefloat-adjusted market capitalization index that is designed to measure equity market performance in the global emerging markets.

The Russell 3000® Index measures the performance of the 3,000 largest U.S. companies based on total market capitalization, which represents approximately 98% of the investable U.S. equity market.

The Barclays U.S. Government and Credit Bond Index measures the performance of U.S. dollar denominated U.S. Treasuries, government-related, and investment grade U.S. corporate securities that have a remaining maturity of greater than 1 year. In addition, the securities have \$250 million or more of outstanding face value, and must be fixed rate and non-convertible.

The Barclays U.S. Corporate High-Yield Index covers the USD-denominated, non-investment grade, fixed-rate, taxable corporate bond market. Securities are classified as high-yield if the middle rating of Moody's, Fitch, and S&P is Ba1/BB+/BB+ or below.

The Barclays 30-Year U.S. Treasury Bellwethers Index is a universe of Treasury bonds, and used as a benchmark against the market for long-term maturity fixed-income securities. The index assumes reinvestment of all distributions and interest payments.

The Barclays 10-Year U.S. Treasury Bellwethers Index is a universe of Treasury bonds, and used as a benchmark against the market for long-term maturity fixed-income securities. The index assumes reinvestment of all distributions and interest payments.

The Barclays 5-Year Municipal Bond Index is the 5 Year (4-6) component of the Municipal Bond index. It is a rules-based, market-value-weighted index engineered for the tax-exempt bond market. The index tracks general obligation bonds, revenue bonds, insured bonds, and pre-refunded bonds rated Baa3/BBB- or higher by at least two of the ratings agencies.

Index returns include the reinvestment of income and dividends. The returns for these unmanaged indexes do not include any transaction costs, management fees or other costs. It is not possible to make an investment directly in any index.

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The volatility (beta) of a client's portfolio may be greater or less than its respective benchmark. It is not possible to invest in these indices.

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