

Clark Capital's Navigator® Fixed Income Total Return Strategy (FITR) is currently closed to new investors as a standalone strategy. The strategy will remain available to existing investors and will remain available within certain Clark Capital product lines. For any questions, contact your Investment Consultant or call 800.766.2264.

As of 9/30/2020



## Navigator Fixed Income Total Return

### Navigate Fixed Income with a Tactical Approach

As interest rates change, Clark Capital believes investors may benefit from a nontraditional, quantitative approach that targets opportunities and manages risk in fixed income.

#### Seek Total Return

**Provide investors the potential for higher returns by identifying market leadership and constantly pursuing alpha.**

The strategy utilizes a relative strength, momentum based approach to identify the leading fixed income sector(s).

#### Aim to Reduce Portfolio Risk

**Manage portfolio risk through the ability to shift to safer fixed income sectors when necessary.**

The strategy seeks to minimize downside risk through its ability to shift out of lower quality areas when needed and invest in high quality debt and/or cash.

#### Take a Tactical Fixed Income Approach

**Utilize a quantitative and repeatable investment process to maintain a durable portfolio through various market cycles.**

The strategy utilizes a tactical approach, making adjustments for today's markets. It uses an asset allocation policy that seeks to rotate among High Yield, U.S. Treasuries, and Cash Equivalents.

Navigator® Fixed Income Total Return seeks to identify opportunities across the fixed income spectrum and allocate to the leading sector(s). It strives to maximize total return while minimizing overall risk.



#### Target opportunities across fixed income sectors:

A disciplined, quantitative process seeks to identify market leadership, constantly pursuing alpha while managing risk.

#### Objective:

Deliver total return (income and capital appreciation) while maintaining liquidity and flexibility

Past performance not indicative of future results. Returns greater than one year are annualized. Please see attached disclosures. Pure gross returns do not include the deduction of transaction costs, and are shown as supplemental information. The net 3.00% performance is shown because 3.00% is the highest possible industry standard platform fee.

# Navigator Fixed Income Total Return

## Top Ten Holdings

	Wgt. (%)
NORTHERN LTS FD TR NAV TCL FIXD I	49.98%
ISHARES TR HIGH YLD CORP	9.79%
BLACKROCK FDS V HI YLD BLACKRC	6.90%
SPDR SER TR BLOOMBERG BRCLYS	6.85%
PIMCO HIGH YIELD INSTL.	4.91%
JPMORGAN TR II HIGH YLD FD SELC	4.45%
US DOLLARS	2.83%
LORD ABBETT HIGH YIELD FD CL I	2.48%
SPDR SER TR CAP S/T HI YLD	1.98%
PIMCO ETF TR 0-5 HIGH YIELD	1.97%

Top 10 holdings only shown above. Holdings as of 9/30/2020, and subject to change. This is not a recommendation to buy or sell a particular security. Please see attached disclosures. A complete list of holdings is available upon request.

The performance data shown is based on the Navigator Fixed Income Total Return strategy. The strategy reflects accounts that are included in the Navigator Fixed Income Total Return Composite.

Pure gross returns do not include the deduction of transaction costs, and are shown as supplemental information. The net 3.00% performance is shown because 3.00% is the highest possible industry standard platform fee. Risk statistics are calculated against the BBgBarc U.S. Corporate High Yield Bond.

## Performance (as of 9/30/2020)

	Portfolio (Pure Gross)	Portfolio (Net of 3.0%)	BBgBarc U.S. Corporate High Yield Bond
MTD	-1.23	-1.48	-1.03
3 Months	0.84	0.08	4.60
YTD	5.12	2.79	0.62
1 Year	7.74	4.57	3.25
3 Year	4.29	1.21	4.21
5 Year	6.62	3.48	6.79
7 Year	5.80	2.69	5.33
10 Year	6.32	3.19	6.47
Since Inception (As of 1/1/2005)	8.42	5.24	6.89
Cumulative Return	257.48	123.43	185.50

## Risk Measures Since Inception

Standard Deviation	5.64	5.64	9.54
Beta	0.38	0.38	1.00
Alpha	4.71	1.71	0.00
Sharpe Ratio	1.22	0.69	0.61
R-Squared	41.55	41.55	100.00

## Calendar Year Performance Since Inception

2019	7.68	4.51	14.32
2018	-0.07	-3.03	-2.08
2017	6.96	3.82	7.50
2016	18.10	14.65	17.13
2015	-0.50	-3.44	-4.47
2014	1.27	-1.72	2.45
2013	4.46	1.38	7.44
2012	10.45	7.20	15.81
2011	6.85	3.70	4.98
2010	14.86	11.50	15.12
2009	41.33	37.26	58.21
2008	4.15	1.08	-26.16
2007	2.81	-0.23	1.87
2006	9.62	6.41	11.85
2005	5.71	2.60	2.74

Past performance is not indicative of future results.  
Please see attached disclosures.

# Navigator Fixed Income Total Return

Compliant Presentation (as of 12/31/2019)

Past performance is not indicative of future results. This material is not financial advice or an offer to sell any product. Not every client's account will have these exact characteristics. The actual characteristics with respect to any particular client account will vary based on a number of factors including but not limited to: (i) the size of the account; (ii) investment restrictions applicable to the account, if any; and (iii) market exigencies at the time of investment. Clark Capital Management Group, Inc. reserves the right to modify its current investment strategies and techniques based on changing market dynamics or client needs. The information provided in this report should not be considered a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will remain in an account's portfolio at the time you receive this report or that securities sold have not been repurchased. The securities discussed may not represent an account's entire portfolio and in the aggregate may represent only a small percentage of an account's portfolio holdings. It should not be assumed that any of the securities transactions, holdings or sectors discussed were or will prove to be profitable, or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance of the securities discussed herein.

Firm Information: Clark Capital Management Group, Inc. (Clark Capital) is an investment advisor registered with the United States Securities and Exchange Commission under the Investment Advisers Act of 1940, as amended. Registration does not imply a certain level of skill or training. Clark Capital is a closely held, mostly employee-owned C Corporation with all significant owners currently employed by the firm in key management capacities. The firm specializes in managing equity and fixed income portfolios for individuals and institutions. More information about Clark Capital's advisory services and fees can be found in its Form ADV which is available upon request.

Calculation Methodology: Composite returns assume reinvestment of income and other earnings, are gross of withholding taxes, if any, and are reported in U.S. dollars. Net returns presented reflect the deduction of a model investment advisory fee of 3% which is the highest wrap fee charged by any sponsor. Internal dispersion is calculated using the equal-weighted average deviation of annual account returns for those accounts included in the composite for the entire year. Trade date accounting is used. Leverage is not used in the composite. The composites are comprised of all fully discretionary accounts managed in the strategy for one full month, including those accounts no longer with the firm. Closed accounts are included through the completion of the last full month of eligibility. A copy of the complete list and description of Clark Capital's composites, verification and performance examination reports, and policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

## Navigator Fixed Income Total Return Composite

Composite Inception and Creation Date: 1/1/2005

	Note A: Pure Gross Total Return	Net of 3.0%	BBgBarc U.S. Corporate High Yield Bond	Internal Dispersion	Number of Portfolios	Composite Assets (in Millions)	Percent of Composite Charged a Bundled Fee	Percent of Non-Fee Accounts	Total Firm Assets (in Millions)
1/1/2019 to 12/31/2019	7.68%	4.51%	14.32%	0.05%	10632	\$1227.197	100%	0.01%	\$14,519.0
1/1/2018 to 12/31/2018	-0.07%	-3.03%	-2.08%	0.05%	9276	\$1018.318	100%	0.01%	\$10,563.7
1/1/2017 to 12/31/2017	6.96%	3.82%	7.50%	0.12%	6632	\$758.434	100%	0.01%	\$7,088.8
1/1/2016 to 12/31/2016	18.10%	14.65%	17.13%	0.06%	3651	\$406.389	100%	0.00%	\$4,159.8
1/1/2015 to 12/31/2015	-0.50%	-3.44%	-4.47%	0.04%	1538	\$168.036	100%	0.00%	\$2,308.7
1/1/2014 to 12/31/2014	1.27%	-1.72%	2.45%	0.04%	1170	\$159.359	100%	0.00%	\$2,082.3
1/1/2013 to 12/31/2013	4.46%	1.38%	7.44%	0.05%	2542	\$210.085	100%	0.00%	\$1,966.6
1/1/2012 to 12/31/2012	10.44%	7.20%	15.81%	0.19%	3259	\$251.999	100%	0.00%	\$2,337.4
1/1/2011 to 12/31/2011	6.85%	3.70%	4.98%	0.18%	3380	\$182.770	100%	0.00%	\$2,442.0
1/1/2010 to 12/31/2010	14.86%	11.50%	15.12%	0.08%	2759	\$101.753	100%	0.00%	\$2,297.0
As of 12/31/2019	Annualized Since Inception	8.50%	5.31%	7.20%	†Firm assets as of December 31, 2017 have been revised resulting in an increase of 15% from what was previously reported.				
	Cumulative Since Inception	240.07%	117.37%	183.73%	*Internal dispersion is not presented for periods of less than a full year, or for annual periods that include less than 5 accounts for the full year.				

**Note A:** Pure gross-of-fees performance returns are presented as supplemental information and do not reflect the deduction of any trading costs, fees, or expenses. Therefore, returns will be reduced by advisory and other expenses.

\*Internal dispersion is not presented for periods of less than a full year, or for annual periods that include less than 5 accounts for the full year.

# Navigator Fixed Income Total Return

## Compliant Presentation

### 3-Year Annualized Ex-post Standard Deviation

Year	Composite	Benchmark
2019	3.71%	4.07%
2018	3.53%	4.66%
2017	4.07%	5.65%
2016	4.80%	6.09%
2015	4.57%	5.34%
2014	4.66%	4.56%
2013	5.27%	6.50%
2012	6.29%	7.18%
2011	8.99%	11.24%

The 3-year annualized ex-post standard deviation measures the variability of the composite and benchmark returns over the preceding 36-month period. It is not required to be presented for periods prior to 2011 or when there are less than 36 monthly composite returns.

Past performance does not guarantee future results. Client account values will fluctuate and may be worth more or less than the amount invested. Clients should not rely solely on this performance or any other performance illustrations when making investment decisions.

Clark Capital claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Clark Capital has been independently verified for the periods January 1, 2002 through December 31, 2019. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Navigator Fixed Income Total Return composite has been examined for the following period(s): 1/1/2005 through 12/31/2019. The verification and performance examination reports are available upon request.

**Composite Description:** The Navigator Fixed Income Total Return composite is designed to maximize total return by rotational management of a fixed income portfolio invested in Low Quality Bonds (high-yield), High Quality Corporate and Government Bonds, and Short-term Treasuries. The strategy seeks to take advantage of the performance differential between segments of the bond market under different market conditions. Through investment in segments of the fixed income market believed to be the strongest performer in the near term, the portfolio may have the opportunity to outperform the broad bond market without exposure to the risk of the equity market. Active management supported by in-depth, internally generated research seeks to pursue superior performance results with greater consistency and lower volatility of returns. The portfolio may invest in exchange-traded funds and mutual funds targeting high yield corporate, investment grade corporate, government, government agency and treasury fixed income sectors. The strategy has an unconstrained allocation policy. The goal of the strategy is capital preservation while outperforming an unmanaged buy and hold investment.

**Fee Schedule:** The maximum total wrap fee is 3.00%. The total wrap fee includes all charges for trading costs, portfolio management, custody, and other administrative fees. Actual fees may differ from the fees used in this presentation depending upon account size, investments, and agreement with the client.

**Benchmark Description:** The benchmark is the BBgBarc U.S. Corporate High-Yield Index. The BBgBarc U.S. Corporate High-Yield Index covers the U.S. dollar-denominated, non-investment grade, fixed-rate, taxable corporate bond market. Securities are classified as high-yield if the middle rating of Moody's, Fitch, and S&P is Ba1/BB+/BB+ or below. Index returns reflect the reinvestment of income and other earnings, are provided to represent the investment environment shown, and are not covered by the report of independent verifiers.

The volatility (beta) of the Composite may be greater or less than its respective benchmarks. It is not possible to invest in these indices.

# Navigator Fixed Income Total Return

## Statistic Descriptions

### Statistic Descriptions

**Standard Deviation:** A statistical measure of dispersion about an average which depicts how widely the returns varied over a certain period of time.

**3-Year Standard Deviation:** The 3-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period.

**Beta:** A measure of systematic risk with respect to a benchmark. Systematic risk is the tendency of the value of the composite and the value of the benchmark to move together. Beta measures the sensitivity of the composite's excess return (total return minus the risk-free return) with respect to the benchmark's excess return that results from their systematic co-movement. It is the ratio of what the excess return of the composite would be to the excess return of the benchmark if there were no composite-specific sources of return. If beta is greater than one, movements in value of the composite that are associated with movements in the value of the benchmark tend to be amplified. If beta is one, they tend to be the same, and if beta is less than one, they tend to be dampened. If such movements tend to be in opposite directions, beta is negative. Beta is measured as the slope of the regression of the excess return on the composite as the dependent variable and the excess return on the benchmark as the independent variable.

The beta of the market is 1.00 by definition. Morningstar calculates beta by comparing a portfolio's excess return over T-bills to the benchmark's excess return over T-bills, so a beta of 1.10 shows that the portfolio has performed 10% better than its benchmark in up markets and 10% worse in down markets, assuming all other factors remain constant. Conversely, a beta of 0.85 indicates that the portfolio's excess return is expected to perform 15% worse than the benchmark's excess return during up markets and 15% better during down markets.

**Alpha:** A measure of the difference between a portfolio's actual returns and its expected performance, given its level of risk as measured by beta. A positive alpha figure indicates the portfolio has performed better than its beta would predict. In contrast, a negative alpha indicates the portfolio has underperformed, given the expectations established by beta. Alpha is calculated by taking the excess average monthly return of the investment over the risk free rate and subtracting beta times the excess average monthly return of the benchmark over the risk free rate.

**Sharpe Ratio:** A risk-adjusted measure developed by Nobel Laureate William Sharpe. It is calculated by using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe Ratio, the better the composite's historical risk-adjusted performance. The Sharpe ratio is calculated for the past 36-month period by dividing a composite's annualized excess returns by the standard deviation of a composite's annualized excess returns. Since this ratio uses standard deviation as its risk measure, it is most appropriately applied when analyzing a composite that is an investor's sole holding. The Sharpe Ratio can be used to compare two composites directly as to how much risk a composite had to bear to earn excess return over the risk-free rate.

**R-Squared:** Reflects the percentage of a portfolio's movements that can be explained by movements in its benchmark.

**Downside Capture Ratio:** Measures a manager's performance in down-markets. A down-market is defined as those periods (months or quarters) in which market return is less than 0. In essence, it tells you what percentage of the down-market was captured by the manager. For example, if the ratio is 110%, the manager has captured 110% of the down-market and therefore underperformed the market on the downside.

**Upside Capture Ratio:** Measures a manager's performance in up markets relative to the market (benchmark) itself. It is calculated by taking the security's upside capture return and dividing it by the benchmark's upside capture return.

**Bull Beta:** A measure of the sensitivity of a composite's return to positive changes in its benchmark's return.

**Bear Beta:** A measure of the sensitivity of a composite's return to negative changes in its benchmark's return.

**Best Month:** The highest monthly return of the investment since its inception or for as long as data is available.

**Worst Month:** The lowest monthly return of the investment since its inception or for as long as data is available.

**Maximum Gain:** The peak to trough incline during a specific record period of an investment or composite. It is usually quoted as the percentage between the peak to the trough.

**Maximum Drawdown:** The peak to trough decline during a specific record period of an investment or composite. It is usually quoted as the percentage between the peak to the trough.