

The Clark Capital Story

A History of Helping Investors Achieve Their Goals

Navigate Your Future. Enjoy the Journey. Clark Capital Management Group is a 100% family and employeeowned investment management firm based in Philadelphia, PA.

Together with elite financial advisors, we are dedicated to providing investment strategies designed to help high net worth investors achieve their goals.



We recognize that life is a journey, and we are committed to helping investors move toward their life goals confidently.

Clark Capital partners with financial advisors to deliver investment strategies that are aligned with their financial plans for their clients.

As an independent asset manager, we offer a true partnership to financial advisors and their clients. We believe that a collaborative approach to portfolio construction helps ensure that clients achieve their desired outcomes.

Our diversified suite of investment strategies is designed to address a full range of investor goals: growth, income, and capital preservation.

Your Investment Goal Is: Can Reach Your Investment Cook

A history of helping elite financial advisors and their clients



Harry Clark Founds Clark Capital to Provide Investors with Unbiased Access to Fee Based Investment Management



Navigator® Taxable and Tax Free Fixed Income Individual **Bond Portfolios** Are Launched



2005

Navigator® Fixed Income Total Return. an Innovative, Relative Strength-Based Approach to Tactical Fixed Income Is Launched



2005

Navigator® High **Dividend Equity** Separately Managed Account Is Launched

Our Investment Philosophy

Whether you seek growth, income or protection, we collaborate with your financial advisor to create the right portfolio for your unique needs.

Our disciplined and research-driven investment philosophy is grounded in three core principles:



Meaningful Diversification

Multiple global asset classes and methodologies are incorporated into a portfolio aligned to the client's life goals.



Opportunistic Asset Allocation

We utilize an active approach to take advantage of growth opportunities in a rapidly changing global marketplace.



Personalized Risk Management

Help clients remain committed to reaching their long-term goals, regardless of the ups and downs of the market.



RTE Asset
Management ("RTE")
Is Acquired as a
Wholly Owned
Subsidiary



2007

Navigator®
Unified Managed
Account (UMA)
Strategies Are
Launched



2014

Navigator®
Personalized Unified
Managed Account
(PUMA®) Is Launched,
Providing Complete
Personalization for
High Net Worth
Investors



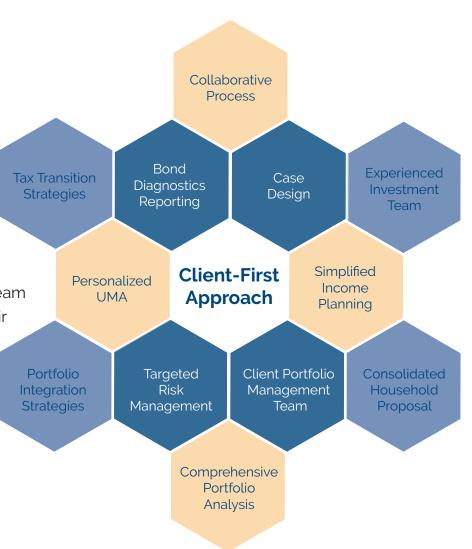
2015

The Firm Enters
a Distribution
Agreement with
AssetMark to Begin
Its Next Phase of
Growth Focused on
Asset Management
Excellence

Putting Clients First

We believe putting clients at the center of portfolio construction can help investors remain committed to their financial plan so they can reach their long-term goals.

Our Client Portfolio Management Team works together with clients and their financial advisors to understand each client's life goals and creates personalized portfolios, tax plans and income plans tailored to their objectives.





The Client Portfolio Management Team Is Formed to Expand the Firm's High-net-worth Services for Advisors and Investors



Brendan Clark, CFA® Is Named Chief Executive Officer



Clark Capital Is
Named SMA
Strategist of the Year
by Envestnet, Inc
and Investment
Advisor Magazine



Firm Provides
Ownership to All
Employees
Strengthening Its
Commitment to
Being a Family and
Employee-Owned
Independent Asset
Manager

"Asset management is a team sport."

Brendan Clark, CFA® | Chief Executive Officer



Our People

The strategies we offer are only one part of our story, and we believe the key to success is the people involved.

Our team is dedicated to providing innovative investment strategies with a common goal: to help deliver consistent, long-term investment performance.

A Culture of Care

Clark Capital's culture is driven by our family and employee-owned atmosphere.

Our culture of care strives to make positive impacts, with the goal of leaving behind a business legacy that extends beyond investment returns.



2018

Navigator®
International/ADR
Is Recognized as
Manager of the
Decade by
PSN/Informa

Navigator® Total
Wealth Strategies
Are Launched
Providing Fully
Diversified, Risk-Based
Portfolios for

Portfolios for High Net Worth Investors Philadelphia
Business Journal
Names Clark Capital
One of the Best
Places to Work in
Philadelphia

Clark Capital
Is Named One
of the Best Places
to Work in
Philadelphia
for a Second Year
in a Row

A Commitment to Asset Management Excellence

Clark Capital is honored to be recognized by leading industry publications and institutions for our dedication to serving advisors and their clients.







Asset Manager of the Year (AUM between \$10-\$50 billion)























Clark Capital Is Recognized by MMI/Barron's for Asset Manager of the Year (\$10-50b) and for Distribution Excellence



2020

Firm Becomes the 15th Largest SMA Manager, Reaching over \$20b in Assets under Management

Contact your financial advisor to learn how Clark Capital can help you achieve your investment goals.



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Clark Capital Management Group, Inc. reserves the right to modify its current investment strategies and techniques based on changing market dynamics or client needs. The opinions expressed are those of Clark Capital Management Group and are subject to change without notice.

Clark Capital Management Group, Inc. is an investment adviser registered with the U.S. Securities and Exchange Commission. Registration does not imply a certain level or skill or training. More information about Clark Capital's advisory services can be found in its Form ADV, which is available upon request.

Past performance is not indicative of future results. The awards shown are not indicative of the adviser's future performance and may not be representative of any one client's experience because the rating reflects an average of all, or a sample of all, the experiences of the adviser's clients.

Envestnet, Inc. (NYSE: ENV) and Investment Advisor magazine selected finalists for the 13th Annual Separately Managed Account (SMA) Manager and Strategist of the Year Awards using Envestnet | PMC's proprietary, systematic, and multi-factor methodology for evaluating managers. This framework takes a variety of qualitative and quantitative criteria into consideration, such as investment process and style, performance, firm profile, customer service, and tax efficiency. To qualify for an SMA Manager and Strategist of the Year Award, a manager's team must have at least three years of experience running a strategy with \$200 million or more in assets. A manager's product is also required to be reported through Envestnet | PMC's Premium Research solutions, which includes more than 54,000 advisors and 2,500 companies including: U.S. banks, wealth management and brokerage firms, Registered Investment Advisers, and Internet services companies.

The Thomson Reuters Lipper Fund Awards, granted annually, highlight funds and fund companies that have excelled in delivering consistently strong risk-adjusted performance relative to their peers. The Lipper Fund Awards are based on the Lipper Leader for Consistent Return rating, which is a risk-adjusted performance measure calculated over 36, 60 and 120 months. The fund with the highest Lipper Leader for Consistent Return (Effective Return) value in each eligible classification wins the Lipper Fund Award. For more information, see lipperalpha. financial thomsonreuters.com/lipper Although Lipper makes reasonable efforts to ensure the accuracy and reliability of the data contained herein, the accuracy is not guaranteed by Lipper.

The PSN universes were created using the information collected through the PSN investment manager questionnaire and use only gross of fee returns. Mutual fund and commingled fund products are not included in the universe. PSN Top Guns investment managers must claim that they are GIPS compliant. Products must have an R-Squared of 0.80 or greater relative to the style benchmark for the ten year period ending December 31, 2017. Moreover, products must have returns greater than the style benchmark for the ten year period ending December 31, 2017 and also Standard Deviation less than the style benchmark for the ten year period ending December R 31, 2017. At this point, the top ten performers for the latest 10 year period ending December 31, 2017 become the PSN Top Guns Manager of the Decade. This designation may not be representative of any one client's experience because the rating reflects an average of all, or a sample of all, the experiences of investors in the strategy. Though the strategy was in the top ten, it was not ranked first in the top ten category for each period.

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