

# Navigator Taxable Fixed Income Core

# Navigate the Bond Markets with a Strategic Approach

The Navigator Taxable Fixed Income Core strategy is designed to maximize total return by investing actively across the full spectrum of U.S. fixed income sectors and securities. This strategy is intended to act as the core portion of an investor's bond allocation.

# Maximize Total Return

Goal: provide a high level of total return by investing in corporate, government bonds and mortgage-backed securities.

The portfolio seeks to add value through a rigorous relative value investment discipline to capitalize upon shifting credit cycles, yield curve inefficiencies and undervalued sector opportunities.

#### Take an Active Approach

Goal: Navigate all market environments through a flexible and adaptable approach

We believe that active management supported by in-depth, internally generated research is the best way to pursue superior risk adjusted performance results with greater consistency and lower volatility of returns.

### **Deliver Income**

Goal: Provide broad fixed income exposure to help investors generate income

We focus on the fundamental elements that create value in fixed income portfolios throughout market cycles and seek to identify market inefficiencies in the valuation of risk and reward in order to generate income in changing interest rate environments.

The strategy seeks to deliver total return (income and capital appreciation) with greater consistency and lower volatility than the benchmark over a market cycle. Portfolios are primarily constructed using exchange traded funds (ETFs) and mutual funds.



#### Portfolio Construction

The strategy favors credit risk over interest rate (duration) risk.

We believe Treasury yields do not offer a compelling risk and return profile in today's low yield environment.

As such, the portfolio is mainly comprised of investment grade corporate debt through active and/or passive ETFs and mutual funds.

The strategy may also invest in mortgages, TIPS, preferreds, bank loans, and convertible bonds, to a lesser extent.

# Navigator Taxable Fixed Income Core

#### Holdings

Holdings	Wgt. (%)
ISHARES TR GS CORP BD FD	57.28%
NAVIGATOR TACTICAL FIXED INCOME I	15.65%
ISHARES TR US PFD STK IDX	14.63%
SPDR SERIES TRUST BARC CAPTL ETF	12.43%

Performance (as of 12/31/2022)	Portfolio (Gross)*	Portfolio (Net of 3.0%)**	Benchmark			
MTD	-1.45	-1.70	-0.45			
3 Months	2.50	1.74	1.87			
YTD	-13.87	-16.45	-13.01			
1 Year	-13.87	-16.45	-13.01			
3 Year	-1.68	-4.60	-2.71			
5 Year	0.48	-2.49	0.02			
7 Year	1.90	-1.11	0.89			
10 Year	1.51	-1.49	1.06			
Since Inception (As of 9/1/2007)	4.01	0.94	2.85			
Cumulative Return	82.80	15.50	53.88			
Risk Measures						
Standard Deviation	4.92	4.92	3.96			
Beta	0.94	0.94	1.00			
Alpha	1.32	-1.68	0.00			
Sharpe Ratio	0.68	0.07	0.55			
R Squared	55.77	55.77	100.00			
Calendar Year Performance						

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2022		-13.87	-16.45	-13.01
2021		0.87	-2.11	-1.54
2020		9.39	6.17	7.51
2019		8.77	5.58	8.72
2018		-0.92	-3.85	0.01
2017		6.23	3.11	3.54
2016		4.86	1.77	2.65
2015		-2.31	-5.21	0.55
2014		5.06	1.96	5.97
2013		-0.76	-3.69	-2.02
2012		9.73	6.50	4.21
2011		7.19	4.04	7.84
2010		8.78	5.58	6.54
2009		15.94	12.55	5.93
2008		3.56	0.50	5.24

Top holdings (by portfolio weight) only shown above. This is not a recommendation to buy or sell a particular security. Please see attached disclosures. A complete list of holdings is available upon request.

\*Gross returns do not include the deduction of transaction costs, and are shown as supplemental information.

\*\*The net 3.00% performance is shown because 3.00% is the generally assumed highest model wrap fee.

The benchmark is the BBgBarc U.S. Aggregate Bond. The risk statistics are calculated against it.

Past performance not indicative of future results. Please see attached disclosures.

# **Important Disclosures**

Past performance does not guarantee future results. This material is not intended to be a recommendation or investment advice, does not constitute a solicitation to buy, sell or hold a security or an investment strategy, and is not provided in a fiduciary capacity. The information provided does not take into account the specific objectives or circumstances of any particular investor, or suggest any specific course of action. Investment decisions should be made based on an investor's objectives and circumstances and in consultation with a financial professional. Client account values will fluctuate and may be worth more or less than the amount invested. Clients should not rely solely on this performance or any other performance illustrations when making investment decisions.

Advisory services offered through Clark Capital Management Group, Inc., an investment adviser registered with the U.S. Securities and Exchange Commission. Registration does not imply a certain level of skill or training.

Fixed income securities may be affected by interest rate risk as increases or decreases in interest rates occur and also by credit risk in that issuers may not make payment on the securities. High yield securities (including but not limited to bonds, ETFs, and open and closed-end funds) tend to be more sensitive to economic conditions than higher-rated securities and generally involve more credit risk. The risk of loss due to default by an issuer of a high yield security is significantly greater than issuers of higher-rated securities because such securities are generally unsecured and are often subordinated to other creditors. An account may have difficulty disposing of certain high yield securities because there may be a thin trading market for such securities. As a result, an account may have to accept a lower price to sell a high yield security, which could have a negative effect on performance. Bond values fluctuate in response to the financial condition of individual issuers, general market and economic conditions, and changes in interest rates. Changes in market conditions and government policies may lead to periods of heightened volatility in the bond market and reduced liquidity for certain bonds. In general, when interest rates rise, bond values fall and investors may lose principal value. Interest-rate changes and their impact on the fund and its share price can be sudden and unpredictable. Funds that concentrate their investments in limited sectors are more vulnerable to adverse market, economic, regulatory, political, or other developments affecting those sectors. Certain investment strategies tend to increase the total risk of an investment (relative to the broader market). ETFs may not accurately track their underlying index and may not have liquidity under severe market conditions. They may lack liquidity under severe market conditions. The return of principal for bond funds and for funds with significant underlying bond holdings is not guaranteed. ETF shares are subject to the same interest rate, inflation and credit risks associated with the underlying bond holdings. Fixed income securities are subject to interest rate and credit risk, which is a possibility that the issuer of a security will be unable to make interest payments and repay the principal on its debt. Fixed income securities are subject to illiquidity risk, which is the risk that securities may be difficult to sell at certain prices when no market participants are willing to purchase the securities at such prices.

### GIPS® Composite Report (as of 12/31/2021)

Past performance is not indicative of future results. This material is not financial advice or an offer to sell any product. Not every client's account will have these exact characteristics. The actual characteristics with respect to any particular client account will vary based on a number of factors including but not limited to: (i) the size of the account; (ii) investment restrictions applicable to the account, if any; and (iii) market exigencies at the time of investment. Clark Capital Management Group, Inc. reserves the right to modify its current investment strategies and techniques based on changing market dynamics or client needs. The information provided in this report should not be considered a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will remain in an account's portfolio at the time you receive this report or that securities sold have not been repurchased. The securities discussed may not represent an account's portfolio and in the aggregate may represent only a small percentage of an account's portfolio holdings. It should not be assumed that any of the securities transactions, holdings or sectors discussed were or will prove to be profitable, or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance of the securities discussed herein.

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Calculation Methodology: Composite returns assume reinvestment of income and other earnings, are gross of withholding taxes, if any, and are reported in U.S. dollars. Net returns presented reflect the deduction of a model investment advisory fee of 3% which is the highest wrap fee charged by any sponsor. Trade date accounting is used. Leverage is not used in the composite. The composites are comprised of all fully discretionary accounts managed in the strategy for one full month, including those accounts no longer with the firm. Closed accounts are included through the completion of the last full month of eligibility. A copy of the complete list and description of Clark Capital's composites, list of broad distribution pooled funds, verification and performance examination reports, and policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

#### Navigator Taxable Fixed Income Core Composite

Composite Inception and Creation Date: 9/1/2007

Annualized Since Inception

**Cumulative Since Inception** 

	Pure Gross Total Return	Net of 3.0%	BBgBarc U.S. Aggregate Bond	Internal Dispersion	Number of Portfolios	Composite Assets (in Millions)	Wrap Fee	Total Firm Assets (in Millions)
1/1/2021 to 12/31/2021	0.87%	-2.11%	-1.54%	0.11%	844	\$63.449	100%	\$22,847.4
1/1/2020 to 12/31/2020	9.39%	6.17%	7.51%	0.15%	885	\$60.403	100%	\$17,305.2
1/1/2019 to 12/31/2019	8.77%	5.58%	8.72%	0.06%	887	\$57.240	100%	\$14,519.0
1/1/2018 to 12/31/2018	-0.92%	-3.85%	0.01%	0.02%	780	\$42.425	100%	\$10,563.7
1/1/2017 to 12/31/2017	6.23%	3.11%	3.54%	0.03%	718	\$40.698	100%	\$7,088.8
1/1/2016 to 12/31/2016	4.86%	1.77%	2.65%	0.04%	705	\$36.612	100%	\$4,159.8
1/1/2015 to 12/31/2015	-2.31%	-5.21%	0.55%	0.15%	986	\$53.521	100%	\$2,308.7
1/1/2014 to 12/31/2014	5.06%	1.96%	5.97%	0.01%	1324	\$76.663	100%	\$2,082.3
1/1/2013 to 12/31/2013	-0.76%	-3.69%	-2.02%	0.03%	1522	\$80.115	100%	\$1,966.6
1/1/2012 to 12/31/2012	9.73%	6.50%	4.21%	0.06%	2161	\$109.290	100%	\$2,337.4

**Note A:** Pure gross-of-fees performance returns are presented as supplemental information and do not reflect the deduction of any trading costs, fees, or expenses. Therefore, returns will be reduced by advisory and other expenses.

5.39%

112.24%

2.29%

38.25%

4.06%

76.90%

\*Internal dispersion is not presented for periods of less than a full year, or for annual periods that include less than 5 accounts for the full year.

Internal dispersion is calculated using the equal-weighted standard deviation of annual pure gross account returns for those accounts included in the composite for the entire year. Prior to 2020, dispersion was calculated using the equal-weighted average deviation of annual pure gross account returns for those accounts included in the composite for the entire year.

#### GIPS® Composite Report (as of 12/31/2021)

### 3-Year Annualized Ex-post Standard Deviation

Year	Composite	Benchmark
2021	5.08	3.40
2020	5.11	3.40
2019	2.21	2.91
2018	2.81	2.88
2017	2.95	2.81
2016	3.07	3.02
2015	3.12	2.92
2014	3.42	2.67
2013	3.82	2.75
2012	3.55	2.42

The 3-year annualized ex-post standard deviation measures the variability of the composite's pure gross returns and benchmark returns over the preceding 36-month period.

Past performance does not guarantee future results. Client account values will fluctuate and may be worth more or less than the amount invested. Clients should not rely solely on this performance or any other performance illustrations when making investment decisions.

Clark Capital claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Clark Capital has been independently verified for the periods January 1, 2002 through December 31, 2021. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Navigator Taxable Fixed Income Core composite had a performance examination for the following period(s): 1/1/2012 through 12/31/2021. The verification and performance examination reports are available upon request.

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Composite Description: The Navigator Taxable Fixed Income Core composite is designed to maximize total return by investing actively across the full maturity and investment grade spectrum of U.S. fixed income sectors and securities. The strategy seeks to identify market inefficiencies in the valuation of risk and reward, combined with an approach to capitalize upon shifting market themes, yield curve inefficiencies and undervalued maturities. composites are constructed in an effort to control risk by maintaining portfolio duration (a measure of interest rate sensitivity) in adherence to the composites intermediate benchmark range of four to eight years. composites are generally fully invested and are diversified among corporate, government and mortgage securities. Active management is supported by in-depth, internally generated research to pursue performance results with greater consistency and lower volatility of returns. The goal of the strategy is to provide a high level of total return by investing in high-quality corporate, government bonds, treasury bonds and exchange-traded funds, mortgage-backed securities.

Fee Schedule: The maximum total wrap fee is 3.00%. The total wrap fee includes all charges for trading costs, portfolio management, custody, and other administrative fees. Actual fees may differ from the fees used in this presentation depending upon account size, investments, and agreement with the client.

Benchmark Description: The benchmark for this composite is the BBgBarc U.S. Aggregate Bond Index. It covers the U.S. investment-grade fixed-rate bond market, including government and credit securities, agency mortgage pass-through securities, asset-backed securities and commercial mortgage-based securities. To qualify for inclusion, a bond or security must have at least one year to final maturity, and be rated investment grade Baa3 or better, dollar denominated, non-convertible, fixed rate and publicly issued. The BBgBarc U.S. Aggregate Bond Index is generally representative of broad based U.S. fixed income. Index returns reflect the reinvestment of income and other earnings, are provided to represent the investment environment during the time period shown and are not covered by the report of independent verifiers.

The volatility (beta) of the Composite may be greater or less than its respective benchmarks. It is not possible to invest in these indices.

# Navigator Taxable Fixed Income Core

# **Statistic Descriptions**

Standard Deviation: A statistical measure of dispersion about an average which depicts how widely the returns varied over a certain period of time.

3-Year Standard Deviation: The 3-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36month period.

Beta: A measure of systematic risk with respect to a benchmark. Systematic risk is the tendency of the value of the composite and the value of the benchmark to move together. Beta measures the sensitivity of the composite's excess return (total return minus the risk-free return) with respect to the benchmark's excess return that results from their systematic co-movement. It is the ratio of what the excess return of the composite would be to the excess return of the benchmark if there were no composite-specific sources of return. If beta is greater than one, movements in value of the composite that are associated with movements in the value of the benchmark tend to be amplified. If beta is one, they tend to be the same, and if beta is less than one, they tend to be dampened. If such movements tend to be in opposite directions, beta is negative. Beta is measured as the slope of the regression of the excess return on the composite as the dependent variable and the excess return on the benchmark as the independent variable.

The beta of the market is 1.00 by definition. Morningstar calculates beta by comparing a portfolio's excess return over T-bills to the benchmark's excess return over T-bills, so a beta of 1.10 shows that the portfolio has performed 10% better than its benchmark in up markets and 10% worse in down markets, assuming all other factors remain constant. Conversely, a beta of 0.85 indicates that the portfolio's excess return is expected to perform 15% worse than the benchmark's excess return during up markets and 15% better during down markets.

Alpha: A measure of the difference between a portfolio's actual returns and its expected performance, given its level of risk as measured by beta. A positive alpha figure indicates the portfolio has performed better than its beta would predict. In contrast, a negative alpha indicates the portfolio has underperformed, given the expectations established by beta. Alpha is calculated by taking the excess average monthly return of the investment over the risk free rate and subtracting beta times the excess average monthly return of the benchmark over the risk free rate.

Sharpe Ratio: A risk-adjusted measure developed by Nobel Laureate William Sharpe. It is calculated by using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe Ratio, the better the composite's historical risk-adjusted performance. The Sharpe ratio is calculated for the past 36-month period by dividing a composite's annualized excess returns by the standard deviation of a composite's annualized excess returns. Since this ratio uses standard deviation as its risk measure, it is most appropriately applied when analyzing a composite that is an investor's sole holding. The Sharpe Ratio can be used to composite directly as to how much risk a composite had to bear to earn excess return over the risk-free rate.

R-Squared: Reflects the percentage of a portfolio's movements that can be explained by movements in its benchmark.

Downside Capture Ratio: Measures a manager's performance in down-markets. A down-market is defined as those periods (months or quarters) in which market return is less than 0. In essence, it tells you what percentage of the down-market was captured by the manager. For example, if the ratio is 110%, the manager has captured 110% of the down-market and therefore underperformed the market on the downside.

Upside Capture Ratio: Measures a manager's performance in up markets relative to the market (benchmark) itself. It is calculated by taking the security's upside capture return and dividing it by the benchmark's upside capture return.

Bull Beta: A measure of the sensitivity of a composite's return to positive changes in its benchmark's return.

Bear Beta: A measure of the sensitivity of a composite's return to negative changes in its benchmark's return.

Best Month: The highest monthly return of the investment since its inception or for as long as data is available.

Worst Month: The lowest monthly return of the investment since its inception or for as long as data is available.

Maximum Gain: The peak to trough incline during a specific record period of an investment or composite. It is usually quoted as the percentage between the peak to the trough.

Maximum Drawdown: The peak to trough decline during a specific record period of an investment or composite. It is usually quoted as the percentage between the peak to the trough.

Coupon rate is the annual coupon payments paid by the issuer relative to a bond's face or par value.

Current yield is the investment's annual income divided by the current price of the security.

Years to Maturity shown is the number of years the security matures (i.e., is due and payable), the number of years the interest rate on those securities is reset, or the number of years those securities can be redeemed through demand.

Port. Ending Yield to maturity (YTM) is the total return anticipated on a bond if the bond is held until maturity and is expressed as an annual rate as of quarter-end. Bond yields are frequently calculated on a yield-to-maturity basis. Duration is the measure of the price sensitivity of a fixed-income security to an interest rate change of 100 basis points. Calculation is based on the weighted average of the present values for all cash flows.

Yield to worst (YTW) is a measure of the lowest possible yield that can be received on a bond that fully operates within the terms of its contract without defaulting as of quarter-end. YTW is based on a portfolio's current holdings on one specific day, is gross of all portfolio expenses, and is calculated based on assumptions that prepayment occurs if the bond has call or put provisions and the issuer can offer a lower coupon rate based on current market rates. If market rates are higher than the current yield of a bond, the YTW calculation will assume no prepayments are made, and YTW will equal the yield to maturity. The YTW will be the lowest of yield to maturity or yield to call (if the bond has prepayment provisions). The YTW of a bond portfolio is the market-weighted average of the YTWs of all the bonds in the portfolio.

Port. Ending Modified Duration shows the measurable change in the value of the bond in response to a change in interest rates and is expressed as the effect that a 1% change in interest rates will have on the price of the bond as of quarter-end.

Port. Ending Modified Duration to Worst shows the change in yield calculated to the priced to worst date as of quarter-end. Performance-related characteristics are subject to various risks as discussed below and cannot be guaranteed.