As of 9/30/2023



## Navigator Large Cap Growth

## Navigate U.S. growth stocks with a disciplined, research-backed approach

Investors seeking long-term growth of capital through equity exposure across U.S. large and mid-cap growth companies may benefit from a disciplined, bottom-up investment process that is both quantitative and qualitative, incorporating proprietary models and analytical techniques that search for companies that possess large and growing cash flows, margins, and sales.

## Seek Growth Exposure

Goal of identifying companies with the potential for stable long term growth.

The strategy utilizes a strict growth framework that focuses on quality companies with large and growing cash flows, margins, and sales.

## Pursue Consistent Excess Returns

Strive for growth through a quantitative and qualitative approach.

The strategy employs a disciplined, research-backed investment process that is both quantitative and qualitative to help investors achieve long-term results over a full market cycle.

## Aim to Reduce Portfolio Risk Relative to the Benchmark

Seek to deliver long-term capital appreciation with a lower risk profile.

The Investment Team seeks to manage risk through company selection and portfolio diversification at the company, sector, and portfolio level.

The strategy invests in a broad range of primarily U.S. large and mid-cap growth companies through a diversified portfolio of 45 – 60 stocks with robust risk controls.



## **Investment Process**

- 1 **Quantitative Screen:** An initial quantitative screen is applied to focus our research efforts on the most attractive growth companies.
- Fundamental Assessment: Each sector specialist performs intensive fundamental analysis incorporating proprietary models and analytical techniques.
- **Portfolio Construction:** The team continuously performs a disciplined review of the portfolio, new opportunities, developments, and recent/potential transaction activity.
- 4 **Risk Controls:** Our risk controls are sensitive to company and sector diversification to reduce overall portfolio volatility and tracking error relative to the benchmark.

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APPLE INC COM	11.59%
MICROSOFT CORP	11.47%
ALPHABET INC CAP STK CL A	6.32%
NVIDIA CORP	5.95%
TESLA MTRS INC	4.89%
AMAZON COM INC	4.83%
UNITEDHEALTH GROUP INC	2.79%
BROADCOM INC COM	2.54%
META PLATFORMS INC CL A	2.25%
LILLY ELI AND CO	2.17%

Top holdings (by portfolio weight) only shown above. This is not a recommendation to buy or sell a particular security. Please see attached disclosures. A complete list of holdings is available upon request.

### Characteristics

	PORTIONO	Benchmark	Difference
Market Capitalization	948986.9	966577.0	NA
Dividend Yield	.8	.79	.02
Price/Earnings	25.92	31.96	-6.03
Est 3-5 Yr EPS Growth	18.34	18.47	13
Price/Cash Flow	16.54	21.88	-5.34
ROE	27.54	29.86	-2.32
LT Debt to Capital	37.61	43.91	-6.3

Performance (as of 9/30/2023)		Portfolio (Gross)*	Portfolio (Net of 3.0%)**	Benchmark
	MTD	-5.55	-5.80	-5.44
	3 Months	-3.78	-4.51	-3.13
	YTD	28.20	25.42	24.98
	1 Year	30.64	26.85	27.72
	3 Year			
	5 Year			
	7 Year			
	10 Year			
	Since Inception (As of 1/1/2021)	7.49	4.32	4.55
	Cumulative Return	21.96	12.33	13.00
Risk Measures				
	Standard Deviation	20.78	20.78	20.68
	Beta	0.98	0.98	1.00
	Alpha	2.94	-0.10	0.00
	Sharpe Ratio	0.36	0.21	0.22
	R Squared	95.23	95.23	100.00

# Portfolio Benchmark Difference Calendar Year Performance

2022	-27.24	-29.46	-29.14
2021	30.75	26.96	27.60

The benchmark is the Russell 1000 Growth. The risk statistics are calculated against it.

Past performance not indicative of future results. Please see attached disclosures.

<sup>\*</sup>Gross returns do not include the deduction of transaction costs, and are shown as supplemental information.

<sup>\*\*</sup>The net 3.00% performance is shown because 3.00% is the generally assumed highest model wrap fee.

## **Important Disclosures**

Past performance does not guarantee future results. This material is not intended to be a recommendation or investment advice, does not constitute a solicitation to buy, sell or hold a security or an investment strategy, and is not provided in a fiduciary capacity. The information provided does not take into account the specific objectives or circumstances of any particular investor, or suggest any specific course of action. Investment decisions should be made based on an investor's objectives and circumstances and in consultation with a financial professional. Client account values will fluctuate and may be worth more or less than the amount invested. Clients should not rely solely on this performance or any other performance illustrations when making investment decisions.

Advisory services offered through Clark Capital Management Group, Inc., an investment adviser registered with the U.S. Securities and Exchange Commission. Registration does not imply a certain level of skill or training.

## GIPS® Composite Report (as of 12/31/2022)

Past performance is not indicative of future results. This material is not financial advice or an offer to sell any product. Not every client's account will have these exact characteristics. The actual characteristics with respect to any particular client account will vary based on a number of factors including but not limited to: (i) the size of the account; (ii) investment restrictions applicable to the account, if any; and (iii) market exigencies at the time of investment. Clark Capital Management Group, Inc. reserves the right to modify its current investment strategies and techniques based on changing market dynamics or client needs. The information provided in this report should not be considered a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will remain in an account's portfolio at the time you receive this report or that securities sold have not been repurchased. The securities discussed may not represent an account's entire portfolio and in the aggregate may represent only a small percentage of an account's portfolio holdings. It should not be assumed that any of the securities transactions, holdings or sectors discussed were or will prove to be profitable, or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance of the securities discussed herein.

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Calculation Methodology: Composite returns assume reinvestment of income and other earnings, are gross of withholding taxes, if any, and are reported in U.S. dollars. Net returns presented reflect the deduction of a model investment advisory fee of 3% which is the highest wrap fee charged by any sponsor. Trade date accounting is used. Leverage is not used in the composite. The composites are comprised of all fully discretionary accounts managed in the strategy for one full month, including those accounts no longer with the firm. Closed accounts are included through the completion of the last full month of eligibility. A copy of the complete list and description of Clark Capital's composites, list of broad distribution pooled funds, verification and performance examination reports, and policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

#### **Navigator Large Cap Growth Composite**

Composite Inception and Creation Date: 1/1/2021

**Cumulative Since Inception** 

		<u>Note A:</u> Pure Gross Total Return	Net of 3.0%	Russell 1000 Growth	Internal Dispersion	Number of Portfolios	Composite Assets (in Millions)	Wrap Fee	Total Firm Assets (in Millions)
	01-01-2022 to 12-31-2022	-27.24%	-29.46%	-29.14%	*	2	\$0.817	100%	\$21,935.0
	01-01-2021 to 12-31-2021	30.75%	26.96%	27.60%	*	2	\$0.765	100%	\$22,847.4
s of 1/2022	Annualized Since Inception	-2.46%	-5.36%	7.01/0	*Internal dispersion is not presented for periods of less than a full year, or for annual periods that include less than 5 accounts for the full year.				

the entire year.

-9.58%

As of

**Note A:** Pure gross-of-fees performance returns are presented as supplemental information and do not reflect the deduction of any trading costs, fees, or expenses. Therefore, returns will be reduced by advisory and other expenses.

-4.87%

-10.44%

Internal dispersion is calculated using the equal-weighted standard deviation of annual pure gross account returns for those accounts included in the composite for the entire year. Prior to 2020, dispersion was calculated using the equal-weighted average deviation of annual pure gross account returns for those accounts included in the composite for

## GIPS® Composite Report (as of 12/31/2022)

#### 3-Year Annualized Ex-post Standard Deviation

Year Composite Benchmark

The 3-year annualized ex-post standard deviation measures the variability of the composite's pure gross returns and benchmark returns over the preceding 36-month period.

Past performance does not guarantee future results. Client account values will fluctuate and may be worth more or less than the amount invested. Clients should not rely solely on this performance or any other performance illustrations when making investment decisions.

Clark Capital claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. Clark Capital has been independently verified for the periods January 1, 2002 through December 31, 2022. The verification report is available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards.

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Composite Description: The Navigator Large Cap Growth Strategy primarily invests in companies that are listed on the U.S. exchanges, including ADRs, with a market capitalization generally over \$3 billion. Our investment process is both quantitative and qualitative, incorporating proprietary models and analytical techniques that search for companies that possess large and growing cash flows, margins, and sales. Our risk controls are sensitive to company and sector diversification to reduce both overall portfolio volatility and tracking error to the benchmark. The goal of the portfolio is to deliver consistent excess returns over a full market cycle at/or below benchmark volatility.

Fee Schedule: The maximum total wrap fee is 3.00%. The total wrap fee includes all charges for trading costs, portfolio management, custody, and other administrative fees. Actual fees may differ from the fees used in this presentation depending upon account size, investments, and agreement with the client.

Benchmark Description: The benchmark is the Russell 1000 Growth Index. The Russell 1000 Growth Index measures the performance of the large-cap growth segment of the U.S. equity universe. It includes those Russell 1000 Index companies with higher price-to-book ratios and higher forecasted growth values.

The volatility (beta) of the Composite may be greater or less than its respective benchmarks. It is not possible to invest in these indices.

### **Statistic Descriptions**

Standard Deviation: A statistical measure of dispersion about an average which depicts how widely the returns varied over a certain period of time.

3-Year Standard Deviation: The 3-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period.

Beta: A measure of systematic risk with respect to a benchmark. Systematic risk is the tendency of the value of the composite and the value of the benchmark to move together. Beta measures the sensitivity of the composite's excess return (total return minus the risk-free return) with respect to the benchmark's excess return that results from their systematic co-movement. It is the ratio of what the excess return of the composite would be to the excess return of the benchmark if there were no composite-specific sources of return. If beta is greater than one, movements in value of the composite that are associated with movements in the value of the benchmark tend to be amplified. If beta is one, they tend to be dampened. If such movements tend to be in opposite directions, beta is negative. Beta is measured as the slope of the regression of the excess return on the composite as the dependent variable and the excess return on the benchmark as the independent variable.

The beta of the market is 1.00 by definition. Morningstar calculates beta by comparing a portfolio's excess return over T-bills to the benchmark's excess return over T-bills, so a beta of 1.10 shows that the portfolio has performed 10% better than its benchmark in up markets and 10% worse in down markets, assuming all other factors remain constant. Conversely, a beta of 0.85 indicates that the portfolio's excess return is expected to perform 15% worse than the benchmark's excess return during up markets and 15% better during down markets.

Alpha: A measure of the difference between a portfolio's actual returns and its expected performance, given its level of risk as measured by beta. A positive alpha figure indicates the portfolio has performed better than its beta would predict. In contrast, a negative alpha indicates the portfolio has underperformed, given the expectations established by beta. Alpha is calculated by taking the excess average monthly return of the investment over the risk free rate and subtracting beta times the excess average monthly return of the benchmark over the risk free rate.

Sharpe Ratio: A risk-adjusted measure developed by Nobel Laureate William Sharpe. It is calculated by using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe Ratio, the better the composite's historical risk-adjusted performance. The Sharpe ratio is calculated for the past 36-month period by dividing a composite's annualized excess returns by the standard deviation of a composite's annualized excess returns. Since this ratio uses standard deviation as its risk measure, it is most appropriately applied when analyzing a composite that is an investor's sole holding. The Sharpe Ratio can be used to compare two composites directly as to how much risk a composite had to bear to earn excess return over the risk-free rate.

R-Squared: Reflects the percentage of a portfolio's movements that can be explained by movements in its benchmark.

Downside Capture Ratio: Measures a manager's performance in down-markets. A down-market is defined as those periods (months or quarters) in which market return is less than 0. In essence, it tells you what percentage of the down-market was captured by the manager. For example, if the ratio is 110%, the manager has captured 110% of the down-market and therefore underperformed the market on the downside.

Upside Capture Ratio: Measures a manager's performance in up markets relative to the market (benchmark) itself. It is calculated by taking the security's upside capture return and dividing it by the benchmark's upside capture return.

Bull Beta: A measure of the sensitivity of a composite's return to positive changes in its benchmark's return.

Bear Beta: A measure of the sensitivity of a composite's return to negative changes in its benchmark's return.

Best Month: The highest monthly return of the investment since its inception or for as long as data is available.

Worst Month: The lowest monthly return of the investment since its inception or for as long as data is available.

Maximum Gain: The peak to trough incline during a specific record period of an investment or composite. It is usually quoted as the percentage between the peak to the trough.

Maximum Drawdown: The peak to trough decline during a specific record period of an investment or composite. It is usually quoted as the percentage between the peak to the trough.